FLAG STATS

Stat	Per year	Per Week
Well Done Auditing Hours	156,000	3,000
Student Completions	4,160	80
Student Points	1,200,000	23,077
Paid Starts	8,173	157
TOTAL FOR ALL SO ORGS		
Well Done Auditing Hours	234,000	4,500
FSM Commissions Paid (#)	1,556	30

It is not terribly difficult to express some of these stats in terms of dollars. Flag's 156,000 hours per year, given a conservative $250 per hour, comes to $39 million, or $750,000 per week. And this does not include accomodations, training, books, meters, etc. It is difficult to understand, in light of this, why there have been weeks of rice and bean, lowered staff pay, etc. Either Flag is booming or it is not.

This entire examination is predicated on AJ38 being true in every respect. If we challenge some of the "given" stats (ie. 164 class IV orgs - really?) the logic of the presentation sharply deteriorates.

To be fair, things were better in the church in 1983 than they are at this writing (Aug 84), so it might not be precise to judge the accuracy of AJ38 by current church stats.

PLTF/DEFT Exhibit 10
For Identification
Althea L. Williams N.P.
Date 6/15/89
Witness

ON CONTROL AND LYING

THE ONLY WAY YOU CAN CONTROL PEOPLE IS TO LIE TO THEM. You can write that down in your book in great big letters. The only way you can control anybody is to lie to them. When you find an individual is lying to you, you know that the individual is trying to control you. One way or another this individual is trying to control you. That is the mechanism of control. This individual is lying to you because he is trying to control you - because if they give you enough misinformation they will pull you down the tone scale so that they can control you. Conversely, if you see an impulse on the part of a human being to control you, you know very well that that human being is lying to you. Not "is going to", but "is" lying to you.

Check these facts, you will find they are always true. That person who is trying to control you is lying to you. He's got to tell you lies in order to continue control, because the second you start telling anybody close to the truth, you start releasing him and he gets tougher and tougher to control. So, you can't control somebody without telling them a bunch of lies. You will find that very often Command has this as its greatest weakness. It will try to control instead of leading. The next thing you know, it is lying to the c w Lie, lie, lie, and it gets worse and worse, and all of a sudden the thing blows up. Well, religion has done this. Organized religion tries to control, so therefore it must be lying. After a while it figures out (even itself) that it is lying, and then it starts down tone scale further and further, and all of a sudden people get down along this spring-like bottom (heresy) and say, "Are we going into apathy and die, or are we going to revolt?" And they revolt, because you can only lie to people so long. Unfortunately there is always a new cycle of lying.

L. Ron Hubbard
Technique 88